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# Spatial economic attributes of O.R. Tambo and Cape Town airport-centric developments in South Africa

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Scan this QR code with your smart phone or mobile device to read online. **Background:** The concentration of development around airports is a topical subject on the relationship between transportation, accessibility and the distribution of land use. Notwithstanding the existing literature on the analysis of airports and surrounds, and normative models of airport-led development, extensions are required on the empirical analysis of spatial economic attributes of airports and surrounds.

**Objectives:** Objectives of the article were twofold: firstly, to establish the economic activity mix and reasons for the location of firms on and around O.R. Tambo and Cape Town international airports; and secondly, to analyse linkages between firms on and around the two airports as well as linkages those firms have with their metropolitan, regional, national and international contexts.

**Method:** The article focused on the South African case studies of O.R. Tambo and Cape Town international airports and used a telephone survey as the primary data collection method.

**Results:** The article discovered that the developments around O.R. Tambo and Cape Town international airports are spatial clusters that are also linked with other airports in South Africa and beyond.

**Conclusion:** The article extended existing knowledge by providing insights on the spatial economic characteristics of airports and surrounds. The findings can be improved upon with work on other case studies, and potentially be used as bases for extending a theoretical framework that describes and explains the spatial economic forces that drive development on and around airports.

# Introduction

Literature on the nexus between transportation and land use focuses on, among others, the empirical analyses of the spatial economic attributes of airports and surrounds and normative planning models that propose the idealised spatial form and economic activity mix of airport environs (see literature overview hereunder). Notwithstanding the varied insights of literature, it could be argued that extensions are required on the empirical analysis of spatial economic attributes of airports and surrounds, with a particular focus on transport-oriented firms. The aim of this article is therefore to investigate the spatial economic attributes (specifically the driving forces) of the environs of O.R. Tambo and Cape Town international airports in South Africa. The specific objectives of the article are twofold, namely: one, to establish the economic activity mix and reasons for the location of firms on and around O.R. Tambo and Cape Town international airports; and two, to analyse the linkages between firms on and around the two airports as well as linkages those firms have with their metropolitan, regional, national and international contexts.

As is evident in the objectives mentioned above, the article largely uses the term 'firm' as opposed to, for instance, land uses or industries. This decision was taken so as to permit a logical identification of the study's units of analysis (see the Research Methodology section), given that a firm represents an individual legal entity as opposed to land use or industry, which compromise a number of firms. It should also be noted that from the Research Methodology section onwards, the article makes reference to 'airport-centric firms' and 'airport-centric developments'. For the purposes of this article, airport-centric firms are firms that are located: firstly, around the airport, that is, at areas located in the geographical proximity of (and contiguous with) the airport, but outside the airport premises; secondly, on the airport's land, but not within the terminal; and

Note: This article is partially based on the author's dissertation for the degree of Doctor of Philosophy at the Faculty of Arts and Social Sciences, Stellenbosch University, South Africa, with supervisor Prof. Hermanus Stephanus Geyer, received March 2016. thirdly, within the airport's terminal. For a given airport environs, a totality of airport-centric firms as defined above is referred to as airport-centric development.

# Literature overview and conceptual frame of reference

Theoretical, policy and empirical discussions on the relationship between transportation and land use often recognise that airports can influence the spatial distribution of land use. The wealth of literature that informs that assertion can be categorised into five related themes, namely:

- the effects of aircraft and airport noise, as synthesised by Mestre (2008)
- the economic benefits of airports, commonly documented in airport economic impact reports (see Karlsson et al. [2008] for a synthesis)
- models that propose the ideal spatial form and mix of developments emanating from airports (for a thorough overview, see Freestone and Baker [2011])
- the institutional arrangements that influence airport development (for instance, see De Jong, Suau-Sanchez & Droß 2008; Galvin 2010; Knippenberger 2010, 2015; Van Boxtel & Huys 2005; Van Wijk 2007, 2008; Walker & Barker 2010)
- the spatial economic attributes of airports and surrounds, including analyses of land-use composition and factors that influence location choice decisions of firms (see, for example, Appold 2015; Appold & Kasarda 2013; Coetzee & Swanepoel 2017; Conventz 2010; Giuliano & Small 1991, 1999; Hoare 1974, 1975; Keeble 1968; McMillen & McDonald 1998; Prosperi 2007, 2008; Rogerson 1998; Shukla & Waddell 1991; Sivitanidou 1996; Sohn 2004; Vahaly 1976; Van Wijk 2007; Warffemius 2007).

Two considerations pertaining to the strands of literature above are worth highlighting. Firstly, the normative models of the so-called airport-led development are continuously and rapidly gaining currency across the world. They are promoted by, inter alia, airport authorities, developers and governments as economically and physically integrated initiatives of the airport and urban development (Schlaack 2010). Such models include airport city (Conway 1993; Kasarda 2009), aerotropolis (Kasarda 2009; Kasarda & Lindsay 2011), airport region (Schlaack 2010), airfront (Blanton 2004), global transpark (Kasarda 1998; Sit 2004), airport corridor (Schaafsma 2003, cited in Schlaack 2010), airea (Schlaack 2010), decoplex (Conway 1993), aircity, aeropolis, aeropark, aviopolis, avioport, flight forum, sky city, airpark, aero city and aeroscape. Among the aforementioned models, airport city and aerotropolis are the most dominant in the literature and in practice. Airport cities are used worldwide to envision the growth of aviation and nonaviation activities on and around airports (Walker & Stevens 2008), because of their dependence on airports. According to Kasarda (2009), as more economic activities are attracted to airport cities and along the transportation infrastructure linking such developments, a new urban form develops.

Referred to as an aerotropolis, the envisaged urban form consists of developments that could extend up to approximately 30 km from airports (see, for instance, Kasarda & Lindsay 2011). Secondly, and relatedly, the empirical analyses of the spatial economic attributes of airports and surrounds are particularly crucial in equipping planners with a comprehensive understanding of the workings of airports and their surrounds. Such understanding can ensure that planning initiatives pertaining to airport environs are appropriately conceived, formulated and directed.

Notwithstanding the significance of the existing knowledge, the majority of the two noteworthy sets of literature above at least in part, insufficiently consider the fundamental concepts of agglomeration economies, linkages and clustering. These concepts have been central throughout the history of human geography, economics and related disciplines as regards analyses of the location of economic activity, and are thus regarded as potential cornerstones of the analysis of airports and their surrounds. The alleged limitation is discussed at great lengths elsewhere in literature and is thus not covered herein because of limited space. However, because the concepts of agglomeration economies, linkages and clustering are susceptible to multiple interpretations, the article's position is clarified hereunder.

Agglomeration economies consist partly of internal economies and partly of external economies (Jofre-Monseny, Marín-López & Viladecans-Marsal 2011, 2014; Ottaviano & Thisse 2004; Parr 2002; Rosenthal & Strange 2003). The economies internal to the firm are controlled by the firm and are not (directly) affected by the actions of other firms and can be classified into economies of scale, scope and complexity. Internal economies of scale, also known as economies of horizontal integration, refer to benefits to the firm that result from increases in the extent of its operations. Internal economies of scope (lateral integration) are realised because of the diversity of products and/or services provided by the firm. The notion of economies of scope is based upon the understanding that the joint undertaking by a firm of two or more activities could occur more efficiently than would be the case if separate firms undertook such activities (Panzar & Willig 1981; Parr 2002; Scott 1988). The internal economies of complexity (vertical integration) refer to the multi-process of production and more generally to the fact that the activities of a firm involve separable stages. Economies of complexity therefore occur when the undertaking of various stages by a single firm results in lower total costs (or efficiency generally) for the end product or service than would be the case if separate firms carried out the stages. Agglomeration economies based on internal economies typically, but not necessarily, result in individual firms becoming larger (Parr 2002).

Comprising localisation, urbanisation and activity-complex economies, external economies are dependent on the existence and actions of other agglomerated firms. Localisation economies, as originally explained by Marshall (1920), derive from the common location of independent firms in the same industry while urbanisation economies are typical of diversified urban areas and result from the common location of firms involved in different and unrelated economic activities (Isard 1956; Krupka 2009; Parr 2002). The latter is the result of the use of a diverse set of available urban facilities and services including transportation facilities such as airports. Activity-complex economies result from the common location of a set of firms that exist in a production or service provision chain so as to form an activity complex. Numbers and volumes of upstream linkages serving the demand sides, and downstream linkages serving the supply sides of firms that form part of such activity complexes are crucial in determining their spatial economic significance (Karlsson, Johansson & Stough 2005; Malmberg & Maskell 2002; Porter 1990; Rosenthal & Strange 2003; Venables 1996). In addition to agglomeration economies, the article investigates dispersion economies, which occur when firms disperse their activities away from the head office (Polenske 2008).

Linkages are required for the realisation of agglomeration and dispersion economies outlined above. Linkages refer to the flows of information, materials and/or services between firms and flows within a firm. A firm's linkages can be classified into three categories: firstly, backward linkages, which provide goods and services as input for its activities or output; secondly, forward linkages, which provide links with customers purchasing its products or services. The terms backward and forward linkages are synonyms for upstream and downstream linkages as shown in the discussion above of activity-complex economies. If businesses are linked through an input-output (buyer and supplier) structure, the downstream industry forms the market for the upstream industry (Malmberg & Maskell 2002; Porter 1990; Venables 1996). The firms in the vertical arrangement are therefore business partners and collaborators (Malmberg & Maskell 2002). The third category pertains to sideways, lateral or horizontal linkages, which are interactions with other firms involved in the same processes that share the customers and technology (Porter 1990). The horizontal dimension consists of rivals and competitors, given that the firms share the same market (Malmberg & Maskell 2002).

The existence of linkages can result in two forms of clusters, namely: spatial clusters, denoting linked firms located in the same geographical area; and organisational clusters, denoting firms that are linked, regardless of their separate geographical locations. Spatial clusters are influenced by agglomeration economies. Clustering can be based on internal and/or external economies. As regards internal economies, when a head office of a firm has functional linkages with multiple units of the same firm - regional headquarters and production units, for instance - whether located within the same geographical area, city, country or even across national borders, such a situation would be understood as organisational clustering resulting from internal economies of scale, scope and/or complexity. However, there might be instances where operations of the subsidiaries of multi-locational firms do not have significant linkages, thus not creating a cluster.

Against the background of literature and underlying concepts discussed above, the objectives of the article are to establish the economic activity mix and reasons for the location of firms on and around O.R. Tambo and Cape Town international airports; and to analyse the linkages between firms on and around the two airports as well as linkages those firms have with their metropolitan, regional, national and international contexts.

Towards achieving the research objectives, the article introduces a new analytical approach, which explores interconnections between the underlying concepts of linkages, agglomeration economies and clustering; and the relationally interpreted concepts of economic space, proximity and firm insofar as they have relevance to airports and their surrounds. Upon those intricate interconnections, which are explored on the background of a globalising world, the industrial cluster concept is used as the primary framework for analysing the spatial economic attributes of airports and surrounds.

# **Research methodology**

The study deployed mixed research methods that encompassed qualitative and quantitative approaches and based upon a combination of primary and secondary sources of information. The study particularly employed triangulation as a type of mixed method approach, based on the argument that observing phenomena from different perspectives yields a more comprehensive view (see Neuman 2000). The methods used to collect data were based predominantly on a descriptive survey, qualitative interviews and secondary sources where relevant.

Despite the availability of a multitude of terms and models of airport-led development overviewed earlier, the article adopts a fairly neutral concept of 'airport-centric development' to refer to a collective of 'airport-centric firms'. Airportcentric firms are firms that are located: firstly, around the airport, that is, at areas located in the geographical proximity of (and contiguous with) the airport, but outside the airport premises; secondly, on the airport's land; and thirdly, within the airport's terminals. These three components were adopted as the levels of analysis, which are elements of reality to which descriptions and explanations in research refer. The units of analysis, which denote the units a researcher uses when investigating a phenomenon (see Neuman 2000), were the individual firms located within the three levels of analysis.

The research was based upon a case study approach, which is commonly defined as research in which analyses are undertaken on a phenomenon that is bounded by activity (Leedy & Ormrod 2010). Airport-centric development is a phenomenon defined by virtue of being located in the geographical proximity of airports. This attribute of physical proximity to airports made a case study approach appropriate towards addressing the aim and objectives of the study. The study focused on the South African case studies of O.R. Tambo International Airport and Cape Town International Airport and their immediate surrounds (Figures 1 and 2 portray the extent of the case study areas, including the associated levels of analysis). In comparison to other airports in South Africa, Cape Town and O.R. Tambo international airports are surrounded by substantial and diverse concentrations of economic activity; hence, they were selected as befitting case studies for exploring the spatial economic characteristics of airport-centric developments.

#### Overview of the case study areas

Opened in 1952, O.R. Tambo International Airport is located in Ekurhuleni municipality, Gauteng province and serves the Gauteng city-region including the country's wealthiest city, Johannesburg, and the administrative capital city, Pretoria. The airport is part of a multi-airport system in the city-region, including Lanseria, Rand, Grand Central and Wonderboom airports. As South Africa's busiest airport, it handled 336 604 tonnes of cargo in 2017 (P. Makhetha [ACSA], pers. Comm., 02 March 2018), and facilitates approximately 20 million passengers per annum (Airports Company South Africa [ACSA] 2018a). Established in 1954, Cape Town International Airport is located in the City of Cape Town municipality, Western Cape province. As the second busiest airport in South Africa, it handles over 10 million passengers per annum (ACSA 2018b), and it processed 69 216 tonnes of cargo in 2017 (P. Makhetha [ACSA], pers. Comm., 02 March 2018).

# Firm collation, sampling and data collection methods

For purposes of this study, and per the definition of airportcentric development adopted, O.R. Tambo and Cape Town airports and their environs were each categorised into three levels of analysis, namely: areas around the airport, the landside (airport premises) and terminals (see Figures 1 and 2).

The O.R. Tambo airport-centric firms were recorded from a variety of complimentary sources, viz. searches on the online business database of http://www.yellowpages.co.za (Trudon 2013); the online business database of http://www. brabys.com; business database from Ekurhuleni municipality, compiled as part of the aerotropolis initiative (A. Engar [Ekurhuleni municipality], pers. comm., 08 May 2013); business database (known as datadex) on the website of the East Rand Chamber of Commerce (2014); the website of http://www.kemptalk.com (Van Wyk 2013); Google Maps; and business information from ACSA pertaining to firms within the airport terminals (C. Flayser [ACSA], pers. comm., 09 May 2013), supplemented with company information available on ACSA's website (ACSA 2014b).

At the Cape Town case studied, methods that were used to record the firms across the said levels of analysis included a triangulation of: land-use information from the City of Cape Town municipality; the 2013/2014 Cape Peninsula telephone book (Trudon 2012a); the 2013/2014 Yellow Pages (Trudon 2012b) and the associated online business database

of http://www.yellowpages.co.za; Google Maps; business database on the Airport Industria City Improvement District's (CID) website (Airport Industria CID 2013); Cape Town Chamber of Commerce's online company database (Cape Town Chamber of Commerce 2014); and business database from ACSA pertaining to firms within the airport terminals (L. Thethiwe [ACSA], pers. comm., 15 June 2013), referenced against company information available on ACSA's website (ACSA 2014a).

In order to draw a stratified random sample at each case studied, the firms recorded were categorised in terms of Statistics South Africa's (2012) standard industrial classification of economic activities (SIC) sections (see Table 1 in the Research Findings section), which served as strata. Subsequent to the sampling process, and using the sampled individual airport-centric firms as units of analysis, primary data were collected between September 2014 and August 2015 through a telephone survey. Depending on their willingness to participate, the firms' representatives were asked to respond to a questionnaire accommodating a range of open and closed-ended questions with each interview lasting a maximum of about 5 min.

Representing a confidence level of 95% (at 5% interval) per case studied, 311 O.R. Tambo airport-centric firms and 212 Cape Town airport-centric firms participated in the survey. For the purposes of analysis (and the subsequent presentation of findings), the respondent firms were reclassified (i.e. changed from SIC sections) per the following six categories: manufacturing; transport, storage and related activities; wholesale and retail; accommodation and catering; car repair and related activities; and other. This reclassification was carried out to circumvent the various potential pitfalls of analyses that are based on SIC categories (for instance, see a thorough discussion by Smith 1977).

To supplement the survey data, face-to-face interviews were conducted with six O.R. Tambo airport-centric firms, and two interviews (one face-to-face and one telephonic) were conducted with Cape Town airport-centric firms. As they were not intended to be representative of the cases studied, these eight firms were selected purposefully. It is important to note that the limited number of the qualitative interviews conducted was also influenced by the willingness and ability of the firms to participate. However, the low number did not have an adverse impact on the quality of the study given that it was essentially survey research, which achieved statistically significant response rates above, implying that the overall population is likely to have characteristics of the sample investigated.

#### Analytical strategy

As a guiding analytical strategy, the concepts of linkages, agglomeration economies and clustering were used to explore interconnections with the relationally interpreted concepts of space, firm and proximity. As noted earlier, these concepts are critical for a comprehensive analysis of airportcentric developments. The data from the survey were entered into the computer programmes of Microsoft Excel and IBM



Source: Mokhele, M., 2017, 'Spatial economic evolution of the airport-centric developments of Cape Town and OR Tambo international airports in South Africa', *Town and Regional Planning* 70, 26–36, viewed 15 December 2017, from http://journals.ufs.ac.za/index.php/trp/article/view/593
FIGURE 1: O.R. Tambo airport-centric development.



Source: Mokhele, M., 2017, 'Spatial economic evolution of the airport-centric developments of Cape Town and OR Tambo international airports in South Africa', *Town and Regional Planning* 70, 26–36, viewed 15 December 2017, from http://journals.ufs.ac.za/index.php/trp/article/view/593
FIGURE 2: Cape Town airport-centric development.

TABLE 1: Mix of O.R. Tambo and Cape Town airport-centric developments.

SIC category	Frequency	O.R. Tambo levels of analysis		O.R. Tambo	Cape Town levels of analysis			Cape Town	
		Around airport	Landslide	Terminals	total	Around airport	Landside	Terminals	total
Manufacturing	Count	347.0	1.0	0.0	348.0	50.0	3.0	0.0	53.0
	% of Total	21.3	0.1	0.0	21.4	10.8	0.7	0.0	11.5
Electricity, gas, steam and air conditioning	Count	1.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0
supply	% of Total	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0
Water supply, sewerage, waste management	Count	4.0	0.0	0.0	4.0	4.0	0.0	0.0	4.0
and remediation activities	% of Total	0.2	0.0	0.0	0.2	0.9	0.0	0.0	0.9
Construction	Count	25.0	0.0	0.0	25.0	9.0	0.0	0.0	9.0
	% of Total	1.5	0.0	0.0	1.5	2.0	0.0	0.0	2.0
Wholesale and retail trade; repair of motor	Count	479.0	4.0	76.0	559.0	82.0	41.0	46.0	169.0
vehicles and motorcycles	% of Total	29.4	0.2	4.7	34.3	17.8	8.9	10.0	36.7
Transportation and storage	Count	327.0	56.0	46.0	429.0	106.0	1.0	24.0	131.0
	% of Total	20.1	3.4	2.8	26.3	23.0	0.2	5.2	28.4
Accommodation and food service activities	Count	48.0	3.0	23.0	74.0	9.0	2.0	12.0	23.0
	% of Total	2.9	0.2	1.4	4.5	2.0	0.4	2.6	5.0
Information and communication	Count	8.0	1.0	0.0	9.0	7.0	0.0	0.0	7.0
	% of Total	0.5	0.1	0.0	0.6	1.5	0.0	0.0	1.5
Financial and insurance activities	Count	8.0	2.0	10.0	20.0	1.0	0.0	4.0	5.0
	% of Total	0.5	0.1	0.6	1.2	0.2	0.0	0.9	1.1
Real estate activities	Count	3.0	0.0	0.0	3.0	0.0	0.0	0.0	0.0
	% of Total	0.2	0.0	0.0	0.2	0.0	0.0	0.0	0.0
Professional, scientific and technical activities	Count	51.0	0.0	1.0	52.0	8.0	14.0	0.0	22.0
	% of Total	3.1	0.0	0.1	3.2	1.7	3.0	0.0	4.8
Administrative and support service activities	Count	44.0	18.0	0.0	62.0	27.0	1.0	2.0	30.0
	% of Total	2.7	1.1	0.0	3.8	5.9	0.2	0.4	6.5
Public administration and defence; compulsory	Count	0.0	1.0	0.0	1.0	0.0	2.0	0.0	2.0
social security	% of Total	0.0	0.1	0.0	0.1	0.0	0.4	0.0	0.4
Education	Count	19.0	0.0	0.0	19.0	6.0	0.0	0.0	6.0
	% of Total	1.2	0.0	0.0	1.2	1.3	0.0	0.0	1.3
Human health and social work activities	Count	11.0	0.0	0.0	11.0	0.0	0.0	0.0	0.0
	% of Total	0.7	0.0	0.0	0.7	0.0	0.0	0.0	0.0
Arts, entertainment and recreation	Count	2.0	0.0	0.0	2.0	0.0	0.0	0.0	0.0
	% of Total	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0
Other service activities	Count	10.0	0.0	0.0	10.0	0.0	0.0	0.0	0.0
	% of Total	0.6.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0
Total	Count	1387.0	86.0	156.0	1629.0	309.0	64.0	88.0	461.0
	% of Total	85.1	5.3	9.6	100.0	67.0	13.9	19.1	100.0

Source: Adapted from Mokhele, M., 2016, 'Spatial economic attributes of airport-centric developments in Cape Town and Johannesburg', Doctoral dissertation, Stellenbosch University, Stellenbosch SIC, standard industrial classification of all economic activities.

Statistical Package for Social Sciences (SPSS, version 23) for determining frequency distributions, cross-tabulations, calculation of correlations and measures of central tendency. Information from the qualitative interviews was transcribed and used to supplement the survey data where pertinent.

# **Research findings**

### Mix of airport-centric developments

In 2014, 1629 firms were recorded at the O.R. Tambo airportcentric development, dominated by wholesale and retail trade firms, followed by transportation and storage firms (see Table 1). At the Cape Town airport-centric development, a population of 461 firms was recorded in the same year wherein wholesale and retail trade firms, followed by transportation and storage firms, dominated the mix (Table 1). These findings point to the prominence of logistics firms within the economic activity mix of the cases studied. It should be noted that for the purposes of this article, the terms 'logistics', 'transport-oriented' and 'transportation and storage' are used interchangeably. These categories primarily comprise couriers, airlines, freight forwarders, warehousing or storage, and trucking firms.

### **Employment size and forces of attraction**

Using the number of employees as a basic measure of firm size, it was discovered that 12% of O.R. Tambo airport-centric firms and 9% of Cape Town airport-centric firms are large. The determination of firm size was based upon the guidelines set by South Africa (1996), which classifies the size of firms in terms of three categories, number of employees, total annual turnover and total gross asset value. In terms of employees, sizes of firms are indicated according to the SIC categories. However, South Africa (1996) does not make reference to large firms, but only discusses the ceiling number of employees required for a firm to be classified as micro, very small, small and medium. In the study, the firms that exceed the maximum number of employees for a medium-sized firm were regarded as large.



Source: Adapted from Mokhele, M., 2016, 'Spatial economic attributes of airport-centric developments in Cape Town and Johannesburg', Doctoral dissertation, Stellenbosch University, Stellenbosch FIGURE 3: Factors that influenced the airport-centric firms' choice of location.

The largest firm at the O.R. Tambo case study employs 1600 personnel, with a median of 30 for the airport-centric development, while the Cape Town case has a median of 19.5, with 692 personnel employed at the largest firm. The employment numbers recorded for multi-locational firms related to personnel at the case study areas, instead of a firm's total personnel across different locations. At the O.R. Tambo case study, the majority (50%) of large firms are those engaged in transport, storage and related activities. Similarly, at the Cape Town case study, 32% of the large firms are those involved in the aforementioned activities. The foregoing findings indicate that logistics firms do not only have prominence in the mix of airport-centric developments but also have a dominant representation as regards large firms. It was important to investigate the size of firms so as to, in part, understand whether the environs of O.R. Tambo and Cape Town airports have propulsive characteristics, that is, the ability of certain economic sectors or firms to dominate and influence the growth of others. It is generally agreed that a large size is one of the attributes that propulsive firms possess.

With the airport-centric firms' mix and size in the background, it was pertinent to investigate reasons that influenced the firms to locate at their current premises. It was discovered that O.R. Tambo and Cape Town international airports are significant forces of attraction because the majority of the firms chose their premises so as to be geographically proximate to the airports and/or transport-oriented firms (see Figure 3). It is important to note that, in the presentation of the findings, the influence of airports and transportoriented firms are combined because in response to a question 'why did your firm choose the current location?' the respondents often conflated the two aspects. The findings show that the intertwined roles of airports and logistics firms are crucial in attracting firms towards the environs of O.R. Tambo and Cape Town airports. Notably, despite O.R. Tambo Airport and its surroundings having being subject of an aerotropolis programme from around 2011, none of the firms interviewed mentioned the programme as having influenced their location choice decisions.

#### Economies internal to airport-centric firms

Against the backdrop of O.R. Tambo and Cape Town airports (and their respective logistics firms) being significant forces of attraction in the location of firms, this section investigates elements of internal economies that are potentially reaped by the airport-centric firms. The discussion particularly intends to discover whether the benefits make use of agglomeration economies (based on linkages that largely utilise geographical proximity) or dispersion economies based on linkages that transcend physical proximity and utilise organisational proximity. Internal economies are considered hereunder through a discussion of airport-centric firms that are subsidiaries of multi-locational firms. It should be noted that a multi-locational structure of a firm does not automatically generate internal economies. Retail franchises are a good case in point, given that franchise units do not necessarily have linkages with each other, but rather with their respective head offices.

TABLE 2: Location of O.R. Tambo airport-centric development's head offices and branches.

Location	Head	offices	Branches		
	Frequency	Percentage	Frequency	Percentage	
Ekurhuleni	10	12.7	20	74	
Johannesburg	20	25.3	16	5.9	
Pretoria	1	1.3	15	5.6	
Bloemfontein	0	0.0	6	2.2	
Cape Town	22	27.8	50	18.6	
Durban	6	7.6	47	17.5	
East London	1	1.3	8	3.0	
Port Elizabeth	3	3.8	30	11.2	
Other locations in South Africa	4	5.1	52	19.3	
Africa	0	0.0	20	7.4	
Europe	7	8.9	3	1.1	
North America	4	5.1	0	0.0	
South America	1	1.3	0	0.0	
Asia	0	0.0	1	0.4	
Australia	0	0.0	1	0.4	
Total	79	100.0	269	100.0	

Source: Adapted from Mokhele, M., 2016, 'Spatial economic attributes of airport-centric developments in Cape Town and Johannesburg', Doctoral dissertation, Stellenbosch University, Stellenbosch

It was discovered that approximately 61% of O.R. Tambo airport-centric firms and 76% of firms at Cape Town airport environs are subsidiaries of multi-locational firms, with potential intra-firm linkages (i.e. excluding franchises). The majority of multi-locational airport-centric firms are transport-oriented, with a significant representation of 19% of O.R. Tambo airport-centric firms and 34% of the firms at Cape Town Airport environs.

Of the total multi-locational firms at the cases studied, 60% at O.R. Tambo Airport environs and 17% at Cape Town Airport and surrounds are head offices. It was therefore pertinent to investigate the location of the associated head offices or branches to determine whether the multi-locational firms potentially make use of internal economies. For the O.R. Tambo airport-centric development, most head offices of the branch firms are located in the geographically far Cape Town, followed by those in the geographically proximate Johannesburg-Ekurhuleni. For head offices at the case studied, the majority of their branches are located in the geographically far 'other locations in South Africa' (which are beyond the Gauteng city-region) (see Table 2).

Because the Cape Town respondents could, understandably, not distinguish the Johannesburg municipal area from Ekurhuleni municipality, the two were combined to avoid analytical errors. As shown in Table 3, the majority of the head offices of the Cape Town case study's branch firms are located in the geographically distant Johannesburg-Ekurhuleni area, as are most branches of the head offices.

The foregoing findings show that the multi-locational O.R. Tambo and Cape Town airport-centric firms do not necessarily make use of internal agglomeration economies, but potentially make use of dispersion economies as the linkages (with branches and head offices) are mostly based on organisational proximity extending to geographically far locations.

Location	Hood	officer	Branchas		
Location	пеаи	onices	Branches		
	Frequency	Percentage	Frequency	Percentage	
Cape Town	23	18.0	7	13.2	
Region (other parts of Western Cape)	3	2.3	1	1.9	
Johannesburg-Ekurhuleni	75	58.6	19	35.8	
Pretoria	4	3.1	1	1.9	
Durban	5	3.9	12	22.6	
Port Elizabeth	4	3.1	6	11.3	
Other locations in South Africa	2	1.6	3	5.7	
Africa	3	2.3	3	5.7	
Europe	4	3.1	1	1.9	
North America	2	1.6	0	0.0	
Asia	1	0.8	0	0.0	
Australia	2	1.6	0	0.0	
Total	128	100.0	53	100.0	

Source: Adapted from Mokhele, M., 2016, 'Spatial economic attributes of airport-centric developments in Cape Town and Johannesburg', Doctoral dissertation, Stellenbosch University, Stellenbosch

#### External linkages of airport-centric firms

#### Linkages with O.R. Tambo and Cape Town airports

The majority of airport-centric firms' utilise their respective airports. This attribute shows that the firms make use of geographical proximity to the airports, and potentially benefit from agglomeration economies. At the O.R. Tambo Airport-centric development, 73% of the firms make use of the airport for air passenger services and/or airfreight. Because the study area is enclosed within a radius of about 5 km, it is argued that the firms potentially make use of urbanisation economies. Most of those firms (25% of total case study firms) are involved in transport, storage and related activities, followed by manufacturing-oriented firms (see Table 4).

At the Cape Town case studied, approximately 70% of the firms make use of the airport for air passenger services and/ or airfreight. Given that the study area is within approximately 2.5 km radius of the airport, this finding partially shows that the firms potentially make use of urbanisation economies by virtue of being located in the geographical proximity of the airport. Similar to the O.R. Tambo case studied, the majority of those (representing a significant 33% of total case study firms) are firms involved in transport, storage and related activities; followed by wholesale and retail firms (see Table 4).

In light of the high general usage of the two airports noted above, it is important to observe that, significantly, 44% of the O.R. Tambo airport-centric population and 45% of the Cape Town population specifically use their airports for airfreight services. However, as one of the limitations of the study, the investigations conducted could not determine the frequency of usage and volumes of cargo transported. The majority of firms with linkages with the respective airports are transport-oriented, representing 28% of total firms at the O.R. Tambo case studied and 32% of total firms at Cape Town Airport and environs. This high utilisation shows that airfreight is an important component of the airport-centric developments, in part supporting the argument that O.R. Tambo and Cape Town airports are

#### **TABLE 4:** O.R. Tambo and Cape Town airport-centric firms' use of the airports.

Type of firm	Frequency and percentage	Use of O.R. Tambo Airport		Total	Use of Cape Town Airport		Total
	-	Yes	No		Yes	No	
Manufacturing	Count	64.0	16.0	80.0	20.0	7.0	27.0
	% within type of firm	80.0	20.0	100.0	74.1	25.9	100.0
	% of Total	20.9	5.2	26.1	9.4	3.3	12.7
Transport, storage and	Count	76.0	9.0	85.0	69.0	14.0	83.0
related activities	% within type of firm	89.4	10.6	100.0	83.1	16.9	100.0
	% of Total	24.8	2.9	27.8	32.5	6.6	39.2
Wholesale and retail	Count	56.0	34.0	90.0	27.0	27.0	54.0
	% within type of firm	62.2	37.8	100.0	50.0	50.0	100.0
	% of Total	18.3	11.1	29.4	12.7	12.7	25.5
Accommodation and catering	Count	3.0	6.0	9.0	3.0	1.0	4.0
	% within type of firm	33.3	66.7	100.0	75.0	25.0	100.0
	% of Total	1.0	2.0	2.9	1.4	0.5	1.9
Car repair, tyre dealer, testing	Count	7.0	8.0	15.0	7.0	4.0	11.0
and repair of machinery	% within type of firm	46.7	53.3	100.0	63.6	36.4	100.0
	% of Total	2.3	2.6	4.9	3.3	1.9	5.2
Other	Count	17.0	10.0	27.0	23.0	10.0	33.0
	% within type of firm	63.0	37.0	100.0	69.7	30.3	100.0
	% of Total	5.6.0	3.3	8.8	10.8	4.7	15.6
Total	Count	223.0	83.0	306.0	149.0	63.0	212.0
	% of Total	72.9	27.1	100.0	70.3	29.7	100.0

Source: Adapted from Mokhele, M., 2016, 'Spatial economic attributes of airport-centric developments in Cape Town and Johannesburg', Doctoral dissertation, Stellenbosch University, Stellenbosch

**TABLE 5:** Location of firms subcontracted by the airport-centric firms.

Location of subcontracted	O.R. 1	Tambo	Cape	Cape Town		
firms	Frequency Percentage		Frequency	Percentage		
On or around the airport	51	30.5	55	25.5		
Elsewhere in the city	71	42.5	73	33.8		
In the city-region	21	12.6	41	19.0		
Elsewhere in South Africa	18	10.8	32	14.8		
Outside South Africa	6	3.6	15	6.9		
Total	167	100.0	216	100.0		

Source: Adapted from Mokhele, M., 2016, 'Spatial economic attributes of airport-centric developments in Cape Town and Johannesburg', Doctoral dissertation, Stellenbosch University, Stellenbosch

potentially import or export-oriented trans-shipment locations that link the sources of inputs, manufacturers and markets. However, the use of the airport for airfreight is not consistent across the different firms, given a significant correlation (at the 0.01 level, two-tailed for O.R. Tambo and 0.05 level, one-tailed for Cape Town) calculated between the type of firm and the use of the airports for airfreight. This correlation shows that the change in the activities of a firm can potentially affect the magnitude at which the two airports are used for airfreight purposes, with logistics firms dominating such linkages.

It is further important to note that the airport-centric couriers and freight forwarders assist the neighbouring firms to fulfil their shipping requirements. For instance, as regards the airport-centric manufacturing firms that utilise the airports for airfreight, 73% at O.R. Tambo Airport and 100% at the environs of Cape Town Airport ship through the neighbouring couriers and freight forwarders. These findings therefore show that although the O.R. Tambo and Cape Town airport-centric firms potentially benefit from urbanisation economies, they reap the benefits through the assistance and catalytic role of the neighbouring logistics firms.

#### Linkages with other firms

As a further sign of linkages that use geographical proximity, 74% of firms at O.R. Tambo environs and 72% of Cape Town airport-centric firms have business linkages with the neighbouring firms. Though the investigations could not explicitly distinguish between the different linkages, they could be upstream, downstream and/or lateral and show that some of the aforementioned firms potentially benefit from elements of external economies. The majority of firms that have linkages with neighbouring firms are transportoriented, representing a significant 25% (of total firms) at the environs of O.R. Tambo Airport and 35% of total firms at Cape Town Airport and surrounds.

Generally, there are different ways that co-operation and linkages between independent firms are realised, and frequently take place within the framework of subcontracting. Showing a potential existence of horizontal linkages, subcontracting is one of the arrangements used by airportcentric firms for inter-firm linkages within the case study areas, metropolitan areas, city-regions, other parts of the country and beyond: wherein the airport-centric firms use the services of other firms and/or offer their services to others. It should be noted that during the survey interviews, the respondents were explicitly informed that the subcontracting investigated relates to the firm's core business. For instance, cleaning activities would not be regarded as a subcontracting activity for a firm that is not in the business of cleaning. Approximately 30% of O.R. Tambo airport-centric firms and 44% of Cape Town airport-centric firms utilise the services of other firms and potentially make use of subcontracting agglomeration benefits that are stronger at the metropolitan area than at airports and surrounds (see Table 5).

Relatively fewer airport-centric firms assist other firms through subcontracting, that is, about 15% of O.R. Tambo

TABLE 6: Location of firms that subcontract the airport-centric firms.

Location of firms that	O.R.	Tambo	Cape Town		
subcontract airport-centric firms	Frequency	Percentage	Frequency	Percentage	
On or around the airport	19	12.5	29	19.9	
Elsewhere in the city	55	36.2	39	26.7	
In the city-region	20	13.2	33	22.6	
Elsewhere in South Africa	19	12.5	28	19.2	
Outside South Africa	39	25.7	17	11.6	
Total	152	100.0	146	100.0	

Source: Adapted from Mokhele, M., 2016, 'Spatial economic attributes of airport-centric developments in Cape Town and Johannesburg', Doctoral dissertation, Stellenbosch University, Stellenbosch

firms and 22% of Cape Town firms. The subcontracting linkages of those firms potentially generate agglomeration benefits that are slightly stronger at the metropolitan area and region than at the airport environs (see Table 6).

#### Linkages with airport-centric firms elsewhere

Although the current discussion has similarities with the previous Linkages with Other Firms section, it focuses exclusively on the linkages (both intra-firm and inter-firm) of O.R. Tambo and Cape Town airport-centric firms with airport-centric firms elsewhere. Through organisational proximity, 18% of O.R. Tambo airport-centric firms and 48% of Cape Town airport-centric firms maintain linkages with airport-centric firms elsewhere in South Africa. Of those firms, 77% at O.R. Tambo and surrounds and 62% at the Cape Town case study are transport-oriented. Notably, none of the linkages occur within the city-regions, and arguably testament to the fact that linkages between airport-centric developments do not use geographical proximity.

For inter-country linkages, 13% of O.R. Tambo airport-centric firms and 21% of Cape Town airport-centric firms have linkages with airport-centric firms located outside South Africa. Of those firms with inter-country linkages, 90% at O.R. Tambo Airport and 89% at Cape Town Airport are transport-oriented. Given the great distances between O.R. Tambo Airport, Cape Town Airport and other Airports beyond South African borders, the aforementioned intraand inter-country linkages do not generate agglomeration economies. However, as one of the limitations of the study, investigations were not undertaken on the nature of relationships that the cases studied have with airport-centric developments elsewhere, and the global economy at large.

# Synthesis and conclusion

The article investigated the spatial economic attributes of O.R. Tambo and Cape Town airports and environs (referred to as airport-centric developments), with a particular emphasis on the role of transport-oriented firms. The article advanced and applied an analytical approach that explores interconnections between the concepts of linkages, agglomeration economies and clustering; and the relationally interpreted economic space, proximity and firm. Because of the airport-centric firms' linkages with the respective airports and neighbouring firms, O.R. Tambo and Cape Town airport-centric developments are arguably spatially clustered. Furthermore, because of the

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linkages with airport-centric firms elsewhere in South Africa and beyond, it is argued that O.R. Tambo and Cape Town airport-centric developments are potentially components of an import or export organisational cluster of airport-centric developments. Different elements of that organisational cluster are part of the same economic space, regardless of their distinct geographical locations. As regards further studies, it is proposed that the foregoing findings (which can be improved upon with work on other case studies) be used as bases for extending a theoretical framework that describes and explains the spatial economic forces that drive airport-centric developments.

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The author declares that he has no financial or personal relationships that may have inappropriately influenced him in writing this article.

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